



Established 2013

No provider affiliation

Extensive experience with all  
Canadian Acquirers

Focused on delivering value and  
removing challenges

Long-term relationships and  
customer retention

Transparent, accountable, and  
reliable Canada-wide service

For any business that accepts  
credit card payments

Association and group discounts

#### **MDR services:**

- Assessment
- Review
- Presentation
- Recommendation
- Procurement
- Installation / Upgrade
- Renegotiation / Cancellation
- Monitoring

## Who We Are:

MDR Consult is a Toronto-based consulting firm committed to empowering businesses across Canada in their relationships with their transaction processors — ***with no need to switch providers.***

The value of MDR services is based on savings delivered against clients' annual costs.

#### Deliverables

1. An insightful audit into the existing processing contract.
2. A discussion detailing current transaction fees.
3. A presentation of options to affect adjustable costs, and instructions on how to move forward.

#### Benefits

##### **Project Workload:**

MDR Consult carries the ball through the entire process, including any transition or training challenges.

##### **No need to change:**

Simply, a reduction in fees

##### **Fee Structure:**

MDR Consult works on contingency based on the savings returned to the client.

##### **Cost Certainty:**

Our service includes 3-year coverage, whereby we will renegotiate our client's fees, should they be notified of any pending increases.

## Problem:

- 300 different card types, all with their own terminology, each with their own cost, assessment fees, hardware fees, software fees, administrative fees, compliance fees, and more.
- Hiked Rates
- Fee increases
- Unsupervised pricing
- Damages provisions
- Industry changes
- Hidden charges



## The Players:

Acquirers

Aggregators

ISOs Hardware Vendors

Leasing Companies

Sales Agents



- We do all the work
- Reduce Acquirer mark-up by as much as 90%
- We will negotiate the lowest possible rates, and ensure that they do not increase
- Our remuneration is contingency-driven
- Over two decades of industry experience
- Clients enjoy knowing that we are working for them
- Discounts available for Associations, Franchises, and Collectives

Process Fee Management Consulting:

Assessment

Review

Presentation

Recommendation

Procurement

Installation / Upgrade

Renegotiation / Cancellation

**Book a Free, No-Risk  
Consultation**

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