

Ministry of Public and Business Service Delivery (MPBSD)
Treasury Board Secretariat (TBS)

How to do Business with the Ontario Government

Prosperity Northwest Business Building Business
Conference

Supply Chain Ontario, MPBSD
Supply Chain Transformation Office, TBS

February 15, 2023

Outline

- Overview of how the Ontario government buys

How the government buys

The Ontario government issues requests for bids and invitations to quote to procure goods and services

- **Open Competitive**
 - Contracts must be advertised openly for:
 - Goods valued at \$25,000 or more for Ontario Public Service
 - Goods valued at \$100,000 or more for the Broader Public Sector
 - Services and construction valued at \$100,000 or more
- **Invitational Competitive**
 - Invitational response from a minimum of 3 qualified vendors
 - Goods valued under \$25,000
 - Services valued under \$100,000
- **Vendor of Record Arrangements**
 - Enterprise-wide vendor of record
 - Multi-ministry vendor of record arrangements
 - Ministry-specific vendor of record arrangements


Where to find procurement opportunities

- The **Ontario Tenders Portal (OTP)** is the designated electronic tendering service to access procurement opportunities.
 - You can register, for free, on the OTP to monitor and be advised of procurement opportunities.
 - Using the OTP, vendors can read and download procurement documents and respond to bids.
 - The electronic tendering service is available at ontario.ca/tenders
- The Ministry of Transportation uses the **Registry, Appraisal and Qualification System (RAQS)** for construction opportunities.
- **CanadaBuys** is a new centralized portal where you can access and view opportunities from federal, provincial and territorial governments, as well as academic institutions, schools and hospitals, also referred to as the Broader Public Sector (BPS)

Procurement Portals

Ontario Tenders Portal

ENG FRE



Ontario Tenders Portal
Service Provider to Ontario

JAGGAER
Service Provider to Ontario

USER LOGIN

Username:

Password:

Go

[Forgot your password?](#)

PUBLIC SECTOR OPPORTUNITIES

To View and Search:

- Current Opportunities
- Past Opportunities
- Global Opportunities

SUPPLIER REGISTRATION

Looking for new business with Ontario Public Sector?

Register at no cost to receive email alerts for opportunities tailored to your business.

New user? Register now!

[About Ontario Tenders Portal](#)

[Vendor Registration Instruction](#)

[Supply Chain Ontario Ministry of Government and Consumer Services](#)

For Technical Support contact Etenderhelp_CA@jaggaer.com or Toll Free 866 722 7390 | Direct 484 335-4586

CanadaBuys

Government of Canada / Gouvernement du Canada

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[Canada.ca](#) > [CanadaBuys home](#) > CanadaBuys

CanadaBuys

Welcome to the home for doing business with the Government of Canada, where you will find a new suite of online procurement services.



Find tender opportunities

Are you interested in viewing or bidding on tender opportunities from the Government of Canada and the broader Canadian public sector? Find something that interests you by searching in the CanadaBuys online tendering service.

SEARCH TENDERS



Additional information



Contact us at:

Supply Chain Ontario - Doingbusiness@ontario.ca



Websites and resources:

Ontario.ca/doingbusiness

Ontario.ca/tenders

Canadabuys.Canada.ca